

NEO Economic Development Opportunities and Updates

January 11, 2019

January NODE/Team NEO Meeting: Join us for the first regional economic development partner meeting of 2019, brought to you by NODE and Team NEO. This month's meeting will feature how you can address workforce issues with your clients. Featured presenters include Brent Maurer, Talent Operations Manager, JobsOhio; Bethany Dentler and Kathy Breitenbucher, Medina County Economic Development Corporation; Mark Rantala, Executive Director, Lake County Ohio Port and Economic Development Authority. Full details and registration are [here](#).

Last Call for ED Now – Only a Few Seats Remain: Encourage your Mayor, City Manager, Commissioner, Trustees or Board Members to [register now](#) and join their peers, along with the Ohio Economic Development Association (OEDA), JobsOhio and Team NEO for an event focused on strengthening your community. ED NOW, presented by Bricker & Eckler LLP, is a half-day event that could not be possible without the support of many, including FirstEnergy, Corporate College, and Juniper Solutions. [Learn more here](#).

Welcome my New Teammate, Cedric Gaddis: Please join me in welcoming [Cedric Gaddis](#) to Team NEO as part of our region's JobsOhio team. As our Regional Talent Manager, Cedric will be a critical part of our project management team in the area of talent services. Cedric will serve as a collector and connector between businesses and entities that can proactively affect the output of talent. He will also help deliver talent-related solutions for projects. To learn more about this role and other services we provide as JobsOhio's Network Partner for Northeast Ohio, [click here](#).

NEO Occupational Growth Forecast Through 2023: Northeast Ohio is projected to add 20,700 jobs across all occupations over the next five years, while more than 1 million replacement workers will be needed over the next five years. This will include 160,000 in office and administrative occupations, and more than 100,000 in production sectors; Healthcare-related occupations will require 77,700 replacement workers. Consider this and other data available in our recent [Quarterly Economic Review](#) as you have talent-oriented discussions with stakeholders such as education, workforce and other influencers in your community.

Smart Manufacturing IIoT Roadmap for Northeast Ohio (Full Report Now Available): In late 2018, an Industrial Internet of Things (IIoT) Commercialization Roadmap was developed by local industry leaders to identify the opportunity, impact and path forward for implementation of IIoT in Northeast Ohio. IIoT could have an economic impact of \$4 to \$13 billion in Northeast Ohio by 2025. To learn how your company can improve business operations with IIoT applications and directly enhance your productivity and competitiveness, [download the full report](#).

SAVE THE DATE - NEO Rising 2019: May 2nd from 4pm-7pm. Watch for more details next month.

Bridging the Talent Gap in NEO - 1/31/19: As [research](#) has shown, while unemployment may be improving, the region is still experiencing a shortage of skilled talent. Business, higher education and community leaders understand the importance of this issue and are actively working to find solutions. We hope you can join College Now Greater Cleveland on January 31 for an important discussion on this topic and be the first to see the results of Northeast Ohio's Talent Alignment Survey. Learn more about the event and [register here](#).

Best Thing I Heard This Week: This week, I had the opportunity to interact with so many across the region. One of the greatest sound bites I heard this week was this: “A strategic plan is just as useful in helping you decide what you should not work on as it is in helping you decide what you should work on.” Definitely something to think about...