

HOW WE CAN HELP YOU GROW

Team NEO enhances the economy of Northeast Ohio by collaborating with our partners to attract new businesses, facilitate the growth of those already here, and accelerate the impact of innovation across the region. We are committed to providing you with the support you need as you strive to expand, grow and strengthen your market position.

WHAT CAN YOU EXPECT FROM OUR TEAM? WE WILL:

LISTEN. The first step in our support process is to discuss your expansion project with you. What circumstances have spurred you to make this investment? What are your goals, objectives and timeline?

HELP YOU IDENTIFY AND EVALUATE CHALLENGES.

What hurdles do you face in achieving your growth goals? What issues need to be resolved?

TAP INTO THE STRENGTHS AND CAPABILITIES OF OUR NORTHEAST OHIO SUPPORT NETWORK.

We'll recommend resources or tools to help you overcome the challenges standing in your way and connect you with our regional partners, who can help you achieve your growth objectives.

DELIVER CUSTOMIZED SOLUTIONS. Once we have assessed the resources and tools available to you, we will recommend a customized solution that fulfills your needs.

CONTINUE PROVIDING SUPPORT OVER THE LONG TERM.

Our commitment to your success continues through the weeks, months and years following your business expansion. We want to fulfill your needs and expectations by providing ongoing support to ensure your business continues to grow and prosper.

TEAM NEO WORKS WITH PROVEN COMPANIES IN A VARIETY OF INDUSTRIES:



Borgers Ohio, Inc.

MCPc, Inc.

RelateCare, LLC



Inogen, Inc.



READY TO DISCUSS YOUR OWN GROWTH PLANS?

Contact Team NEO at 888.NEO.1411 or visit ClevelandPlus.com for the regional economic development partner in your community.



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HOW WE CAN HELP YOU GROW

Team NEO's Project Management, Site Selection and Talent Team can connect you with specialized support services in each of the following areas.

INCENTIVES: TAX CREDITS, GRANTS, LOANS

Our team of experts can help improve your bottom line. We know where to look for tax incentives and grant opportunities that support your fixed-asset investments and talent training initiatives. We can also introduce you to a variety of attractive financing programs and connect you to JobsOhio Incentive Programs.

SITE SELECTION

We are your link to identifying available land sites and buildings that meet your specific needs. We are also your connection to several support organizations, including the Ohio Department of Transportation, Ohio Environmental Protection Agency and Ohio Development Services Agency, as well as utility and rail providers. These entities support project needs related to infrastructure, site cleanup and more. As the JobsOhio partner for Northeast Ohio, we can connect you to Ohio's exclusive SiteOhio Authenticated properties, which have undergone a usability audit to ensure that the site is intuitively positioned for optimal access, allowing businesses to hit the ground running and get to market faster. Our real estate expertise minimizes risk associated with your expansion/relocation project in Northeast Ohio.

TALENT ACQUISITION AND WORKFORCE TRAINING

We can help you form lasting relationships with numerous organizations in Northeast Ohio's robust

workforce system. An assigned member of our team can provide one-on-one introductions to entities such as universities, community colleges, technical centers, local job centers, staffing agencies, and much more.

CONNECTIONS

We recognize that every industry, and every business, is unique. We will work closely with you to understand your needs and tailor solutions to support your success. We can connect you to our wide network of regional partners, including organizations such as BioEnterprise, JumpStart and MAGNET, to help you secure the resources you need.

ECONOMIC RESEARCH

Business leaders often like to see current data about the region's workforce, supply chain, transportation, market and/or competitiveness before making final expansion decisions. We can help you secure timely, relevant information about the region and your industry's market position.

REGULATORY ISSUES

If high costs or regulatory issues are challenging your growth, Team NEO can seek solutions on your behalf with regulatory and legislative agencies such as the Environmental Protection Agency and Ohio Bureau of Workers' Compensation.

All services are provided on a no-fee basis.

RESOURCES TO FUEL YOUR GROWTH

As the regional partner for JobsOhio, Team NEO can introduce you to programs available throughout the state to help your business grow and succeed. With our knowledge of regional and state resources, Team NEO is able to quickly assemble the right teams to facilitate your efforts – from providing funding options and tax incentives to helping you work through regulatory issues and tap into the region's talent pool.

