

Updates: Resources, Investments, Programs, Prosperity & Archives **June 3, 2016**

Northeast Ohio Economic Development Resources Guide: Late last year, many NEO practitioners attended events throughout the region where we shared a “Playbook” of best practices for high-performance business outreach. One of the materials that emerged from these sessions was a [Resource Guide](#) to highlight tools, programs and connections available throughout Northeast Ohio that might assist you in helping your companies to overcome challenges that may be inhibiting their growth in your community. Download the resource guide and think about how it might support your business development efforts.

Ohio Private Investment Survey: The Ohio Development Services Agency annually compiles a database on announced business expansions and attractions. The database is gathered in a yearlong process of surveys of state agencies, chambers of commerce, and local development agencies. The report lists the projects alphabetically by county within the six economic development regions of the state. Investment, jobs, and square footage numbers are listed as published in news releases by the companies. While not a census, this survey of private investment activity attempts to be as complete and comprehensive as possible. Check out what’s listed for your community and how it may compare with the rest of the state. [Download it here.](#)

JobsOhio Growth Fund: Are you familiar with this [financing program](#) available through JobsOhio? This program provides capital for expansion projects to companies that have limited access to capital and funding from conventional, private sources of financing. Company targets for this program are in growth mode in a JobsOhio target industry, in either the established or expansion stage, have generated revenue through a proven business plan and have received more than half of their revenue from other private capital sources. If you have a growing company in your community, [connect with one of our Partners](#) and seek more information about how tools like this might help companies overcome obstacles, such as financing, in order to grow investment and jobs in Northeast Ohio.

Measuring Growth, Prosperity and Inclusion: Brookings recently published a report, along with a website tool that allows us to review how our regional metros compare to others in the US in growth, prosperity and inclusion utilizing data such as employment participation, jobs & median wage, and poverty index. [Take a look and see](#) how your metro area might rank and compare to others.

Startup Scaleup: Startup Scaleup is an opportunity to learn, network and celebrate Northeast Ohio's transformation from a struggling post-industrial landscape into a burgeoning hub of innovation and entrepreneurship. If you know of someone thinking of starting his or her own venture, or currently building a startup or working to reinvent an existing business, suggest that he or she consider this opportunity as a day of new ideas, practical advice and collaborative sessions geared toward helping access the resources available to achieve your entrepreneurial goals. [Learn more and register here.](#)